## The Business Case for ALLYSHUP UGBTOR REAL ESTATE Calliance

The fast-growing LGBTQ+ population in the U.S. coupled with the nearly \$1 trillion buying power of this group together make a strong business case for becoming an LGBTQ+ ally. Learn more below, or visit realestatealliance.org.

## **\$917B** BUYING POWER OF LGBTQ+ PEOPLE IN THE U.S. Enough to buy 3, 151,000 homes at the median home price of \$291,000.

## Do LGBTQ+ people live here?

LGBTQ+ people are fairly equally spread out among big cities (**35%**), rural areas (**35%**), and suburbs (**30%**).

Average income of straight, gay, Percent of the U.S. population and lesbian couples in 2018. who identify as LGBTQ+: 7.1% 49.8% 5.6% GAY \$165K 4.5% LESBIAN \$116K Percent of LGBTQ+ people **STRAIGHT** \$106K who own a home: 2021 2017 2020 44% Don't LGBTQ+ people just use Straight ally LGBTQ+ agents? Freddie MAC found in 2018 that of those 21% surveyed who bought a home in the past five LGBTQ+ agent years, 44% used a straight ally or LGBTQ+ friendly agent.



## Take the Ally Pledge!

Take the Alliance Certified Ally certification course offered by the LGBTQ+ Real Estate Alliance.

realestatealliance.org/education



