

**NATIONAL DIRECTOR DATA SHEET FOR TERMS BEGINNING  
December 1, 2017**

Name: Jed Etters

NRDS ID: 705500323

Business Name: John L Scott Real Estate

Business Address: 901 Fairview Ave N #C120

City: Seattle State: WA Zip: 98109

Business Phone: 206-448-9600 Business Fax: \_\_\_\_\_

E-mail Address: Jede@johnlscott.com

Home Address: 13327 NE 92<sup>nd</sup> Way

City: Redmond State: WA Zip: 98052

Home Phone: 206-892-8584 Spouse Name: Leighla Etters

---

Please check the applicable category of directorship:

State Allocated Director (*three-year term*)

2018 State President (*one-year term*)

Large Local Board Representative (*one-year term*)

Name of Local Board: \_\_\_\_\_

Franchise Organization Representative (*one-year term*)\*\*

Name of Organization: \_\_\_\_\_

Large Real Estate Firm Representative (*one-year term*)\*\*

Name of Large Firm: \_\_\_\_\_

OVER



Educational designations attained (check all that apply):

- ABR    ALC    ARM    AMO    CAE    CCIM    CPM    CRB  
 CRS    CRE    CIPS    GAA    GRI    LTG    PRE    RAA  
 RCE    SIOR    OTHER: \_\_\_\_\_

---

**Please explain the nature and extent of your activities in your Local Association:**

I currently serve on our local Board of Directors, and have done so since 2013. I have a passion for education and currently serve on our association's business practices committee, which reviews ways for us to develop and deliver cutting edge education for our members.

Must be verified by Local President: \_\_\_\_\_



---

**Please explain the nature and extent of your activities in the State Association:**

2017 marks the fifth consecutive year I have served on the WR Board of Directors. In addition, I have served on the following committees and workgroups:

Assn Operations Core Committee 2013/2014  
Information Systems Core Comm 2015/2016  
Land Use Special Committee 2013/Current  
State Director 2013/Current  
Editorial Work Group 2016

---

**Please explain the nature and extent of your active involvement in the practice of real estate within the last year:**

I am a full-time active real estate broker and have been since the 90's. During my tenure in real estate, I have both owned and managed real estate offices, trained real estate licensees, led my own sales team and been an active real estate broker. I have sold homes, Condos, Farms, investment properties and commercial buildings.



Submitted by: | Jed Etters

*Jed Etters*  
\_\_\_\_\_  
(Name)

Realtor  
\_\_\_\_\_  
(Title)

Date: 7/25/17

---

**FRANCHISE ORGANIZATIONS AND LARGE REAL ESTATE FIRMS REPRESENTATIVES ONLY**

*\*\*NOTE: In accordance to Article IV, Sections 1(S) and 1(T), of the NAR Constitution, Franchise Organization Representatives and Large Real Estate Firm Representatives must be principals, partners, or corporate officers of their firm/franchise:*

I hereby certify that

\_\_\_\_\_  
(Name)

*is a principal, partner, or corporate officer of*

\_\_\_\_\_  
(Firm/Franchise)

\_\_\_\_\_  
(Signature)

## QUESTIONS FOR NAR DIRECTOR CANDIDATES

Candidate's Name: Jed Efters

1. Do you understand that an NAR Director's fiduciary responsibility in making decisions and voting on motions is primarily to act in the interest of the National Association of REALTORS®? **Yes**
2. How will you identify and put forth the issues that are important to our Association and how will you communicate that information to the membership?

**Actively listening to our membership and being involved at the state level, will enable me to identify issues which need to be brought forth. I am a strategic thinker. I will work to anticipate future issues so that we can work together toward the best solution for all. I will communicate through our committees, our associations, and personal contact with the membership. Listening to our membership and being involved at a state level is the best way to identify the issues that need to be brought forward and addressed.**

3. In which National committees are you interested, and in which committees would you strive to become a member? Are you or have you been a member of a NAR committee? If so, which one?

**I am currently serving on the Federal Technology Advisory Board.  
I am interested in the Emerging Business & Technology, Professional Development, Federal Technology Policy Advisory Board and the National YPN.**

4. What would you do with your time when you are not attending committee meetings?

**I will grow relationships and network with others from Washington and around the country. I will also be actively listening for anything in my day to day that may be of importance to the REALTOR associations in our state.**

5. In order to fulfill the position of NAR Director, each applicant is expected to understand the commitment of an NAR Director as described in Section 1.26 of the WR Policy Manual and Articles IV and VII of the NAR Constitution.
  - a. Have you reviewed the documents listed above? **Yes**
  - b. Do you meet the qualifications of the position and are you able to fulfill the duties and responsibilities as described in Section 1.26 of the WR Policy Manual? **Yes**
  - c. Are you aware that each NAR Director is expected to interact regularly with local associations assigned geographically on matters that relate to national meetings and issues? **Yes**
6. Have you ever attended a NAR Board of Directors meeting or one of the NAR annual meetings? If yes, which meeting and when?

**Yes, Spring (mid-year) conference 2016 and 2017. Fall (annual) conference 2016 and BOD meeting.**

7. Do you have any scheduling conflicts with the attached calendar of events? **No**

8. What are your reasons for seeking this position?

**As a practicing, real estate broker for over 18 years, I have a vested interest in the future of Real Estate. I strive to strengthen the real estate market in Washington by addressing state specific issues. I am passionate about the quality and efficiency of the education received by current and incoming members. I understand how to navigate the ever-evolving, technological landscape to best serve the real estate profession as a whole. I have three things that drive me. 1. strengthening the real estate market in Washington by addressing issues that affect our state. 2. I am passionate about Education of current and incoming REALTOR members. 3. I am passionate about the use of technology to better our organizations.**

***By having a presence at a national level, I will be able to create a greater impact on the above issues. This continues to be a personal goal and I would be honored to earn the opportunity to serve our state.***

9. The stipend for an NAR Director is \$2,250 per national meeting and \$200 for the Region XII meeting. Are you prepared to personally cover any additional expenses? **Yes**

10. Are you acquainted with the committee structure of NAR and are you aware of how the selection process takes place?

**Yes, I have submitted for several committees in 2018 and currently serve on one.**